

## Message Text

UNCLASSIFIED

PAGE 01 BONN 09603 071639Z  
ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 /020 W  
-----072057Z 100196 /75

R 071630Z JUN 77  
FM AMEMBASSY BONN  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 8848  
USMISSION USBERLIN  
AMCONSUL DUSSELDORF  
AMCONSUL FRANKFURT  
AMCONSUL HAMBURG  
AMCONSUL MUNICH

UNCLAS BONN 09603

E.O. 11652: N/A  
TAGS: BEXP, GW  
SUBJECT: ADS REQUEST - KIERULFF ELECTRONICS, INC.  
LOS ANGELES, CA

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE  
FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

PAUL THOR  
TAUENTZIENSTR. 1  
1000 BERLIN 30, GERMANY  
CONTACT: MR. PAUL THOR, OWNER  
PHONE: 030 - 213 70 55  
COMMENT: COMPANY, MAJOR COMPUTER DISTRIBUTOR, WOULD  
WELCOME DIRECT CONTACTS WITH US FIRM. PRICES AND TERMS  
ARE ESSENTIAL. BANK REF: BANK FUER HANDEL UND INDUSTRIE,  
UHLANDSTR. 9-11, 1000 BERLIN 12.

NOWAK DATENTRAEGER GMBH  
WILBERGSTR. 1  
4010 HILDEN  
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CONTACT: MR. NOWAK  
COMMENT: FIRM ESTABLISHED 1976, EMPLOYS 3. SALES AREA  
FRG. FINANCIAL REF: DEUTSCHE BANK AG, STADTSPARKASSE,  
BOTH IN 4010 HILDEN. SMALL BUT ACTIVE FIRM.

GROSS ELEKTRONIK  
SCHUMANNSTR. 163

6050 OFFENBACH/M

PHONE: 0611-838522

CONTACT: MR. EFFEY

COMMENT: FIRM WAS ESTABLISHED IN 1974; IS MANUFACTURER  
OF SPECIALIZED ELECTRONIC COUNTING DEVICES, LASER  
EQUIPMENT, REFLEX SCANNING UNITS, AND LIGHT BARRIERS.  
WANTS TO EXPAND ACTIVITIES BY SELLING SOPHISTICATED  
ELECTRONIC COMPONENTS ALONG WITH OWN PRODUCTS.

STATRONIC, ELEKTRONISCHE BAUELEMENTE

EPPENDORFER WEG 231

2000 HAMBURG 20

PHONE: 040 - 47 40 07

CONTACT: MR. W. STAPELFELD

HATRA - ELEKTRONIK KG

SEESEITENER STRASSE 9B

8124 SEEHAUPT

CONTACT: MR. JOHANN NITSCH, MANAGER

PHONE: 08801-269

TELEX: 05 - 9816

COMMENT: FIRM ACTS AS SALES AGENT FOR ELECTRONIC  
EQUIPMENT. HATRA-ELEKTRONIK WAS FOUNDED IN 1974. FIRM  
EMPLOYS 9 PERSONS. FIRM IS SMALL BUT HIGHLY CAPABLE;  
CAN UNDERTAKE SERVICING. SUITABLE TRADE PARTNER. MR.  
NITSCH WANTS MORE DETAILED INFO AND PRICE LIST.

APPROVING OFFICER: PATRICK T. KILLOUGH, COMMERCIAL  
OFFICER

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CASH

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 07-Jun-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977BONN09603  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770203-0093  
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**Image Path:**  
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**Litigation Codes:**  
**Litigation History:**  
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**Message ID:** 12abbf83-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EB  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 04-Nov-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2254464  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** ADS REQUEST - KIERULFF ELECTRONICS, INC. LOS ANGELES, CA THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY B  
**TAGS:** BEXP, GE  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/12abbf83-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009